KEEPING YOU UP-TO-DATE WITH ALL THINGS DIVARIS!

April, 202

"If everyone is moving forward together, then success takes care of itself."



**WASHINGTON DC** 

## **SHOUT-OUT TO ALEC FALSONE**

"I want to give a big shout-out to Alec Falsone for helping rearrange the D.C. office in preparation for a new hire. Through Alec's efforts of moving desks and cabinets, we were able to create a welcoming workplace for Chelsea Kartchner!"

- Joe Farina Washington, D.C.

**RICHMOND** 

## SHOUT-OUT TO MADELEINE ALDERMAN

"I would like to give a shout-out to Madeleine Alderman for jumping in on 2 separate tenant rep tours while I was out having achilles surgery. These tenants are both new assignments and total +/- 5,500 SF. She set up and led the tours and we are in process of working through RFP's now. Fantastic!"

- Trib Sutton Richmond, VA

**VIRGINIA BEACH** 

## **SHOUT-OUT TO KATHERINE HODGES**

"I want to give a shout-out to Kat Hodges and the many others that cover the front desk. It can be a thankless job at times, but an important one. So kudos to **Kat, Kelsey, Bea, Susan, Cassidy and Amy**."

> - Josh Bixler, CO Technologies Virginia Beach, VA

**CHARLOTTE** 

## **SHOUT-OUT TO DIANA TEITSMA**

"Keeping up with the latest trends & technology is a challenge for each of us. However, we have an extraordinary spunky lady in our office who has done her best to try and keep up with each new system and has done a wonderful job! Well Done Tech-Queen Diana!"

- Mano Stornaiuolo Charlotte, NC

VIRGINIA BEACH

## SHOUT-OUT TO CAROLINE ZARPAS

"I want to give Caroline a shout out for being part of leasing over 100,000 SF of retail space since January 1. This includes three transactions over 30,000 SF and one 7,500 SF restaurant deal. Anchor boxes and large restaurant spaces have been the most challenging space to lease during the pandemic and for an agent with one year of experience to play such an integral part of this type of deal production deserves a shout out!!"

- George Fox Virginia Beach, VA

#### **EMPLOYEE SHOUT-OUT SPOTLIGHT**



## SHOUT-OUT TO LAUREN JACKSON

"Lauren Jackson steps into the office everyday with an enthusiastic attitude. She is willing to jump into any new project & beat any deadline.

She is accountable, funny and a growing leader in the Lease Administration department of Divaris. Her promotion to **Senior Lease Analyst, Special Projects Lead** in November arrived on the coattails of completing 48 Estoppels and helping to process 42 Abstracts in a 30 day window.

Her first assignment, the onboarding of Delray, Armada Hoffler's newest asset, has given her directors room to breathe and has allowed her to gain knowledge and insight into the foundation of the Lease Administration department. Congratulations Lauren!"

> - Sarah James & Beth Buchert Virginia Beach, VA

## DON'T FORGET ABOUT OUR REFERRAL INCENTIVES!

Divaris is growing and we need your help to expand our Property Management Portfolios in 2021! Just for 2021, we are offering a <u>SPECIAL</u> New Property Management Assignment Incentive for our Richmond and Charlotte Offices.



CLICK HERE FOR MORE INFORMATION AND FORMS

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**VIRGINIA BEACH** 

## **SHOUT-OUT TO TERRI LUPIEN**

"I wanted to send a shout-out to Terri Lupien. She wears a lot of different hats and somehow manages to handle it all. Our Town Center office has multiple billing accounts, and she is on top of it with helping us locate items that may have gone to Corporate instead of to our office. We always appreciate her help. She has a bright and cheery attitude to which we know when we ask for her help, it will be readily given even though she may have multiple other things happening any given day!"

- Lara Hammje Virginia Beach, VA

**VIRGINIA BEACH** 

## SHOUT-OUT TO JOSH BIXLER, CO TECHNOLOGIES

"We would like to give a big shout-out to our amazing IT consultant guru, Josh Bixler. Across the company, we couldn't do our jobs without him. From fixing minor computer problems to major ones, setting up new employee work stations, and everything in between, we are thankful for everything he does!"

- Amy Campbell and Kelsey Preble (and basically the whole office) Virginia Beach, VA

# who wore it better?





Virginia Beach twins, Alexis Gordon (*left*) and Morgan Lucas (*right*), look sharp in their matching black outfits and leopard print shoes!



Virginia Beach Divaris Property Management and Accounting team members looked great in their matching red ensemble! (Pictured left to right: Cindy Scully, Joann Gaskins and Alysia Anderson)

## EMPLOYEE ANNIVERSARY SPOTLIGHT



## Katherine Hodges Celebrates 20 Years With Divaris!

Katherine has been the front desk receptionist a.k.a. The Face of Divaris in the Virginia Beach office for 20 years, and her anniversary gift is the beautiful watch she is wearing. We sat down with her to find out a few things about her and her time here at Divaris:

## What is your favorite/funniest memory working at Divaris?

The 2003 Talent Show, we dressed up and performed as The Supremes.

## What do you like to do on your time off?

I enjoy watching SVU and spending time with my kids and grandkids, they are my life!

## Do you have any hidden talents/hobbies you enjoy?

I actually crochet, and my favorite thing to crochet is hats. I also enjoy writing letters to my daughters.

# IF YOU AND A FELLOW EMPLOYEE END UP "TWINNING" ONE DAY AT YOUR OFFICE, TAKE A PHOTO...

**@** 

And send it to: amy.campbell@divaris.com

We would love to feature you in our next "Who Wore it Better" section of the Newsletter.

April, 202



# TRIB SUTTON TALKS ABOUT HIS WORK WITH THE CYSTIC FIBROSIS FOUNDATION IN RICHMOND, VA



How long have you worked with the Cystic Fibrosis Foundation? I have been involved directly with the Cystic Fibrosis Foundation of Virginia for a little over 7 years.



When were you appointed to the CFF Board in Richmond?

I was appointed Chairman in early 2020, with the position to begin January 2021. Prior to this Chairmanship I was Vice -Chair in 2020 and Fundraising Chair in 2019.



## What first got you involved with this foundation?

My involvement was easy to commit to, my younger brother has CF and was diagnosed at 3 years old, so CF has been part of our families' lives forever. He is now 55 years old, easily one of the longest living CF patients in the entire country, and has had an amazing life considering the hurdles he faces. He is a college grad, golfer, musician, and happily married all due to the amazing care he has received over the years. I have served on other boards before this one, but this is where I can best help a great organization and give back as best as I can.

## VIRGINIA BEACH AGENT WINS BEST OF BUSINESS



## COSTAR POWER BROKER AWARD WINNERS FOR HAMPTON ROADS



## JUST FOR FUN

VIRGINIA BEACH DRESSES UP FOR MARDI GRAS & ST. PATRICK'S DAY



**The Mardi Gras Crew** from left to right: Andy McClaskey, Pepper Seaver, Lena Caporaletti



**The Divaris Leprechauns** from left to right: Alysia Anderson, Alexis Gordon, Katherine Hodges, Andy McClaskey, Bea Crumpton, Amy Campbell

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**TOP PRODUCERS FOR 2020** 























\* CALLING ALL DIVARIS OFFICES:

## **WE NEED YOUR SHOUT-OUTS!**

## SEND US ALL PHOTOS, SPOTLIGHTS, STORIES OR **ANYTHING YOUR OFFICE IS DOING THAT YOU ARE PROUD OF!**

Does a fellow employee volunteer in the community? Send it!

Did your office do something fun or festive for a holiday? Send it!

Is there someone in your office that should be recognized for an outstanding job on a project? Send it to Amy Campbell!

## DATES TO REMEMBER

April 1st - April Fools' Day

April 4th - Easter

April 7th - World Health Day

April 21st - Administrative & Staff Support Day

April 22<sup>nd</sup> - Earth Day

April 30th - National Arbor Day



Please Email your Shout-Outs, Employee Spotlights & Photos to Amy Campbell: amy.campbell@divaris.com